



Press Release

ROMANIAN ACQUISITION EXPANDS MOBILITAS EUROPEAN RECORDS MANAGEMENT DIVISION

Paris (France), 13 April 2023 - The MOBILITAS Group, specialist in global mobility, physical and digital records management, and heritage conservation, is pleased to announce the acquisition of the Romanian company Distristoc, a leading provider of records management services.

The agreement grants the French-owned group access to a new European market for its records management services, which will be marketed in Romania under its flagship brand AGS Records Management.

"The Distristoc acquisition has opened the door to new and exciting opportunities for us," commented MOBILITAS Group CEO Cédric Castro. "As AGS Records Management, we will be able to offer Romanian clients services tailored to the entire document lifecycle as well as auditing, consulting, physical records management, digitisation and digital solutions."

Founded in 2006 by Frenchman Jean-Paul Bottcher, Bucharest-based Distristoc offers expertise in physical records management and digitisation to more than 60 private companies and public institutions.

Under the MOBILITAS umbrella, Distristoc customers can look forward to several new services, including the group's proprietary Electronic Archiving System (EAS), a digital service that manages records from their creation until their disposal.

MOBILITAS also intends to launch its Memorist brand, which encompasses a comprehensive range of solutions to preserve architectural, audio-visual, and documentary heritage. These are particularly relevant in Romania, a nation rich in artistic, cultural, and historical treasures.

The Distristoc acquisition represents a further step in the MOBILITAS strategy of expanding its footprint in Eastern Europe. The group has also bought a 10 000m² plot in Bucharest, where it plans to build new facilities to bring together its Romanian records management and removals operations.

Regionally, MOBILITAS will launch its records management services in Montenegro this June, while new facilities dedicated to household goods removals and records management are set to open in Bosnia and Croatia by the end of the year.



ABOUT THE MOBILITAS GROUP

Founded in 1974, the MOBILITAS Group is a French, family-owned mid-sized company that specialises in international removals and relocation, physical and digital records management, and heritage conservation. An international network of more than 4 400 employees in 97 countries allows MOBILITAS to offer unparalleled customer service in each of these core businesses. Led by the third generation of Taïeb and Castro families, the group philosophy and culture are firmly rooted in long-term thinking. This future-oriented mindset guides all major business and investment decisions, taking the MOBILITAS Group towards new ways of working, new businesses, and new horizons.

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